

Fig. 1

Fig. 2 - System Flow

|  | Coordinator                                 | Buyer                   | Supplier                |
|--|---|-------------------------|-------------------------|
| <b>Initial Contact</b><br>102                | Contact buyer                               | Provide Data            |                         |
| <b>RFQ</b><br>104                            | Collect & Administer<br>RFQ Data            | Provide RFQ<br>Data     |                         |
|  | Publish & Administer<br>RFQ                 |                         | Access RFQ              |
|  | Manage RFQ Response                         |                         | Respond to<br>RFQ       |
| <b>Auction<br/>Administration</b><br>106     |   | Request<br>Auction      |                         |
|  | Coordinate &<br>Administer Auction<br>Setup |                         |                         |
|  | Assist & Administer<br>User Auction Prep    |                         | Prepare for<br>Auction  |
| <b>Conduct Auction</b><br>108                | Assist & Administer<br>Auction              | Observe                 | Bid                     |
| <b>Administer Auction<br/>Results</b><br>110 | Analyze & Administer<br>CBE Results         | View Auction<br>Results | View Auction<br>Results |
| <b>Contract<br/>Administration</b><br>112    |   | Settlement              | Settlement              |

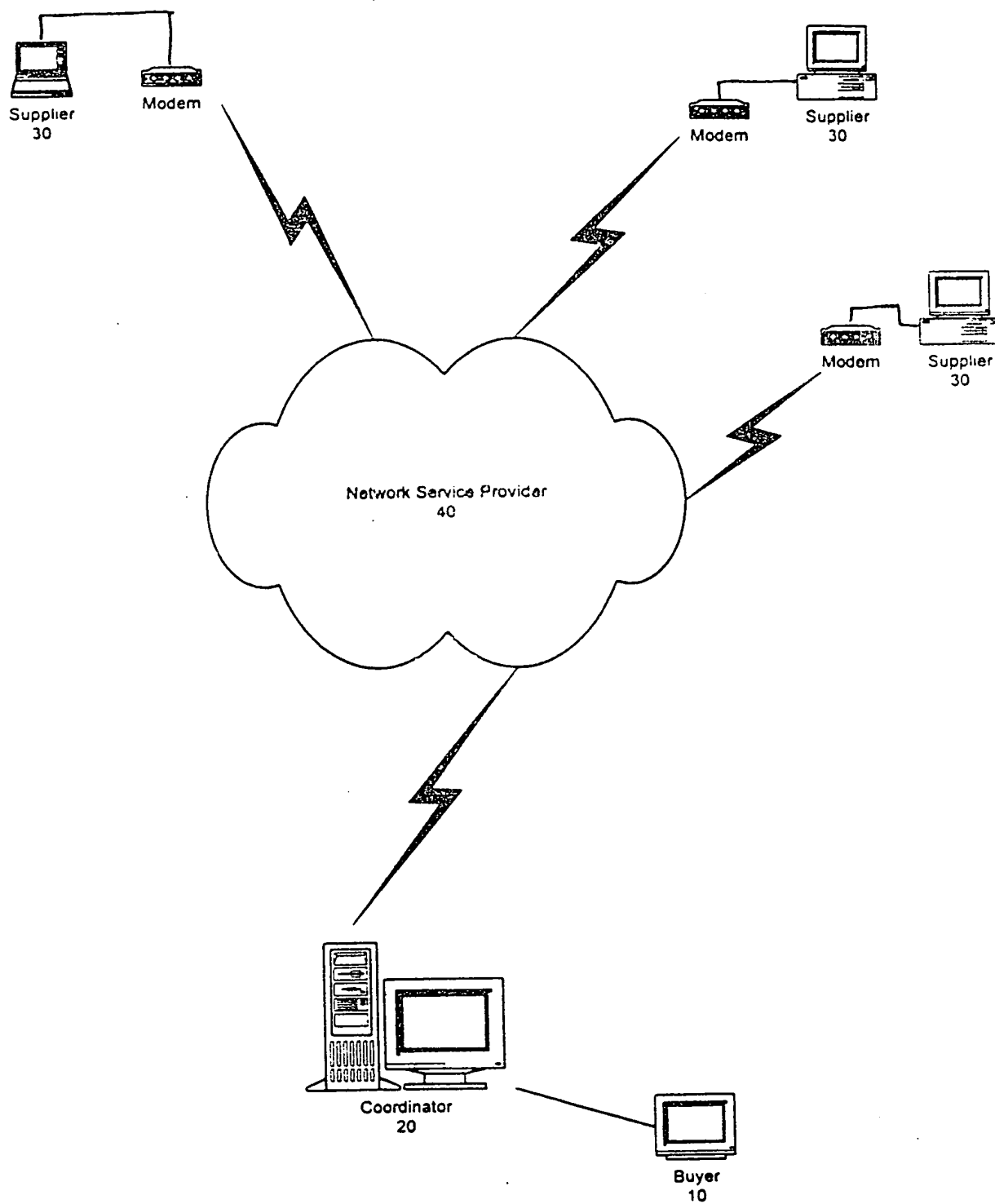
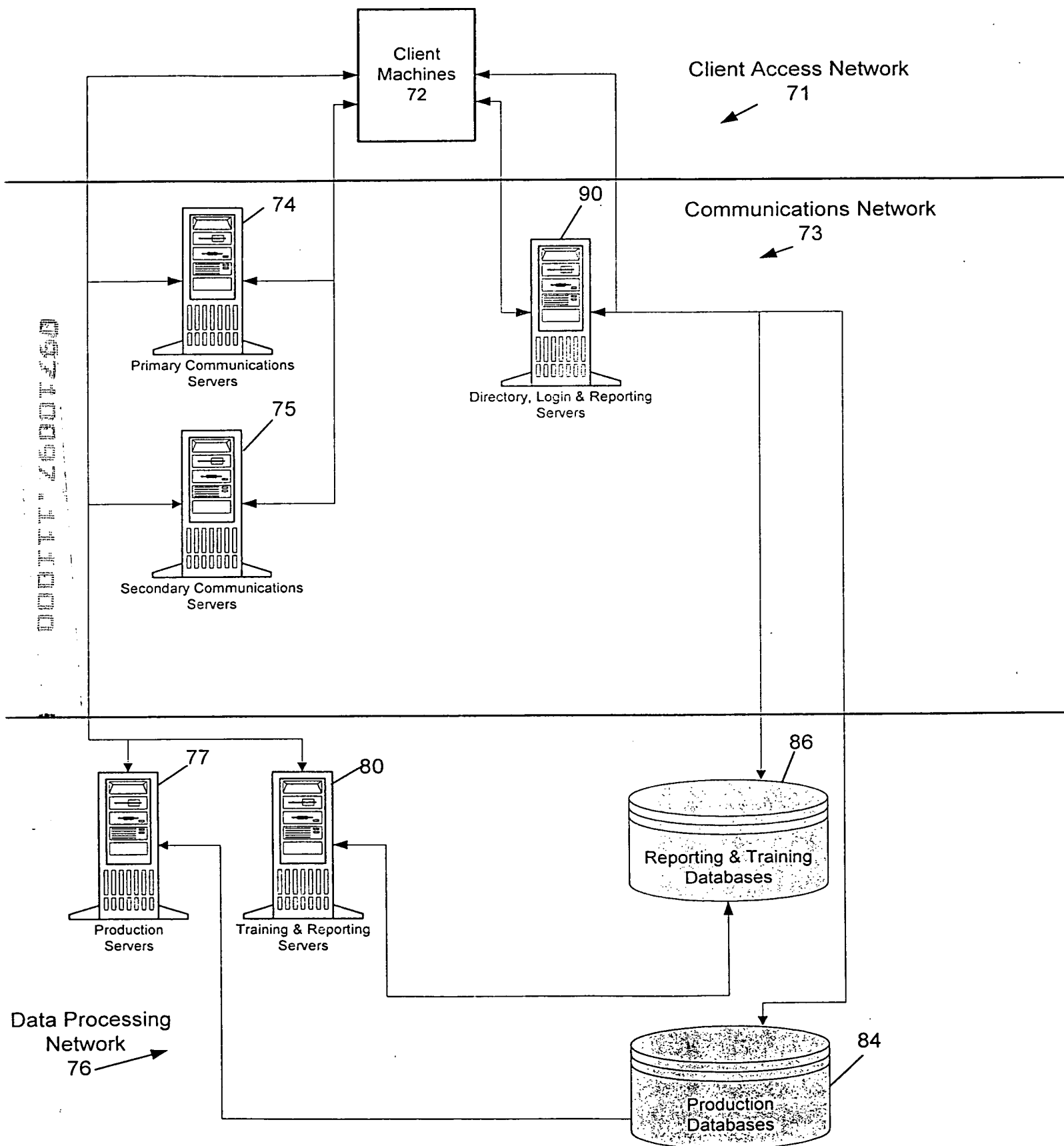


FIG. 3

09740097 311000

# FIG. 4 AUCTION NETWORK

70



120

Commence Auction  
122

Receive Bid from Bidder  
124

For each Bidder,  
determine whether that Bidder has  
submitted at least one bid, thus  
making that Bidder a Bid Participant  
126

128

Is Bidder 1 a Bid  
Participant?

Yes

No

Provide Market  
Information to  
Bidder 1  
130

Withhold Market  
Information from  
Bidder 1  
132

134

Is Bidder 2 a Bid  
Participant?

Yes

No

Provide Market  
Information to  
Bidder 2  
136

Withhold Market  
Information from  
Bidder 2  
138

140

Is Bidder n a Bid  
Participant?

Yes

No

Provide Market  
Information to  
Bidder n  
142

Withhold Market  
Information from  
Bidder n  
144

Has the auction closed?  
146

No

Yes

End  
148

Fig. 5

## CBE 053: Test 35 MD-LI SG

Sponsor: FreeMarkets, Inc.

Status: OPEN

Market Savings: -55.44%

View Currency: USD

Lots: 3

## Lot 03: Lot 3 Parts

Market Leader: B &amp; D Machine

Market vs Reserve: -132,000.00 (-52.80%)

Market vs Historic: -182,000.00 (-60.67%)

Time Remaining: 00:01:55

Status: OVERTIME (2)

Total Bids: 35

## Available Lots

| Item    | Name        | Close Time | Status       | Historic     | Reserve      | Mkt Lead     | Mkt vs Hist | Currency |
|---------|-------------|------------|--------------|--------------|--------------|--------------|-------------|----------|
| 01      | Lot 1 Parts | 9:41:00 AM | CLOSED       | 4,000,000.00 | 4,500,000.00 | 1,594,880.53 | -60.13%     | USD      |
| 02      | Lot 2 Parts | 9:50:00 AM | CLOSED       | 1,200,000.00 | 910,000.00   | 738,000.00   | -462,000.00 | USD      |
| 03      | Lot 3 Parts | 9:55:00 AM | OVERTIME (2) | 300,000.00   | 250,000.00   | 118,000.00   | -182,000.00 | USD      |
| Totals: |             |            |              | 5,500,000.00 | 5,660,000.00 | 2,450,880.53 | -55.44%     |          |

## Bid History: Lot 03 - Lot 3 Parts

| Bidder  | Bid Time                | Ext Bid    | Bid vs Hist | Bid vs Resv |
|---|-------------------------|------------|-------------|-------------|
| B & A Enterprises Inc - Option A                | 10/31/00 9:49:00 AM EST | 150,000.00 | 150,000.00  | 100,000.00  |
| B & D Machine - Option A                        | 10/31/00 9:49:10 AM EST | 149,000.00 | 151,000.00  | 101,000.00  |
| B & B Screw Machine Specialists, Ltd - Option B | 10/31/00 9:49:26 AM EST | 147,000.00 | 153,000.00  | 103,000.00  |
| B & F Machine Company - Option B                | 10/31/00 9:49:23 AM EST | 144,000.00 | 156,000.00  | 106,000.00  |
| B & A Enterprises Inc - Option A                | 10/31/00 9:49:31 AM EST | 143,000.00 | 157,000.00  | 107,000.00  |
| B & B Screw Machine Specialists, Ltd - Option B | 10/31/00 9:49:34 AM EST | 142,000.00 | 158,000.00  | 108,000.00  |
| B & B Screw Machine Specialists, Ltd - Option A | 10/31/00 9:51:44 AM EST | 142,000.00 | 158,000.00  | 108,000.00  |
| B & F Machine Company - Option B                | 10/31/00 9:49:42 AM EST | 141,500.00 | 158,500.00  | 108,500.00  |
| B & G Mfg Co - Option B                         | 10/31/00 9:49:38 AM EST | 140,000.00 | 160,000.00  | 110,000.00  |
| B & F Machine Company - Option B                | 10/31/00 9:49:54 AM EST | 136,500.00 | 163,500.00  | 113,500.00  |
| B & D Machine - Option A                        | 10/31/00 9:50:00 AM EST | 135,500.00 | 164,500.00  | 114,500.00  |
| B & F Machine Company - Option A                | 10/31/00 9:50:07 AM EST | 134,500.00 | 165,500.00  | 115,500.00  |
| B & D Machine - Option A                        | 10/31/00 9:51:16 AM EST | 133,500.00 | 166,500.00  | 116,500.00  |
| B & B Screw Machine Specialists, Ltd - Option A | 10/31/00 9:52:28 AM EST | 132,500.00 | 167,500.00  | 117,500.00  |
| B & B Screw Machine Specialists, Ltd - Option B | 10/31/00 9:52:34 AM EST | 131,500.00 | 168,500.00  | 118,500.00  |
| B & F Machine Company - Option A                | 10/31/00 9:52:50 AM EST | 119,000.00 | 161,000.00  | 131,000.00  |
| B & D Machine - Option A                        | 10/31/00 9:53:05 AM EST | 118,000.00 | 162,000.00  | 132,000.00  |

Right click for detailed bidding information.

Lock

150 →

Fig. 6



BOOK 2607250

Fig. 8

180

CBF 053 - Test 35 MD-LI SG

File View Preferences Windows Help

Submit Bid in Lot 03: Lot 3 Parts

My Bid: 300,000.00

Take Market

Reload Last Bid

Submit Bid

Available Offerings:

Option A

Bid us Market: 182,000.00

Bid Change:

CBF 053: Test 35 MD-LI SG

Sponsor: FreeMarkets, Inc.

Lot 03: Lot 3 Parts

My Rank: 6

Total Bids: 35

Time Remaining: 00:01:53

Status: OVERTIME

Lot 03: Lot 3 Parts

My vs Mkt: 0.57%

My Best Bid: 1,603,989.97

My Bid: 1,594,880.53

Reserve: 1,500,000.00

Option A: 797,000.00

Option A: 300,000.00

Option A: 118,000.00

Option A: 182,000.00

Option A: 250,000.00

Option A: 910,000.00

Available Lots

| Item    | Name        | Close Time | Status   | Best Offering | My Best Bid | Mkt Lead | My vs Mkt | Reserve |
|---------|-------------|------------|----------|---------------|-------------|----------|-----------|---------|
| 01      | Lot 1 Parts | 9:41:00 AM | CLOSED   |               |             |          |           |         |
| 02      | Lot 2 Parts | 9:50:00 AM | CLOSED   |               |             |          |           |         |
| 03      | Lot 3 Parts | 9:55:00 AM | OVERTIME |               |             |          |           |         |
| Totals: |             |            |          |               |             |          |           |         |

Bid History: Lot 03 - Lot 3 Parts

| Bidder  | Ext Bid    | Bid Time                |
|---------|------------|-------------------------|
| Bidder5 | 150,000.00 | 10/31/00 9:49:00 AM EST |
| Bidder2 | 149,000.00 | 10/31/00 9:49:10 AM EST |
| Bidder4 | 147,000.00 | 10/31/00 9:49:26 AM EST |
| Bidder3 | 144,000.00 | 10/31/00 9:49:23 AM EST |
| Bidder5 | 143,000.00 | 10/31/00 9:49:31 AM EST |
| Bidder4 | 142,000.00 | 10/31/00 9:49:34 AM EST |
| Bidder4 | 142,000.00 | 10/31/00 9:51:44 AM EST |
| Bidder3 | 141,500.00 | 10/31/00 9:49:42 AM EST |
| Bidder7 | 140,000.00 | 10/31/00 9:49:38 AM EST |
| Bidder3 | 136,500.00 | 10/31/00 9:49:54 AM EST |
| Bidder2 | 135,500.00 | 10/31/00 9:50:00 AM EST |
| Bidder3 | 134,500.00 | 10/31/00 9:50:07 AM EST |
| Bidder2 | 133,500.00 | 10/31/00 9:51:16 AM EST |
| Bidder4 | 132,500.00 | 10/31/00 9:52:28 AM EST |
| Bidder4 | 131,500.00 | 10/31/00 9:52:34 AM EST |
| Bidder3 | 119,000.00 | 10/31/00 9:52:50 AM EST |
| Bidder2 | 118,000.00 | 10/31/00 9:53:05 AM EST |



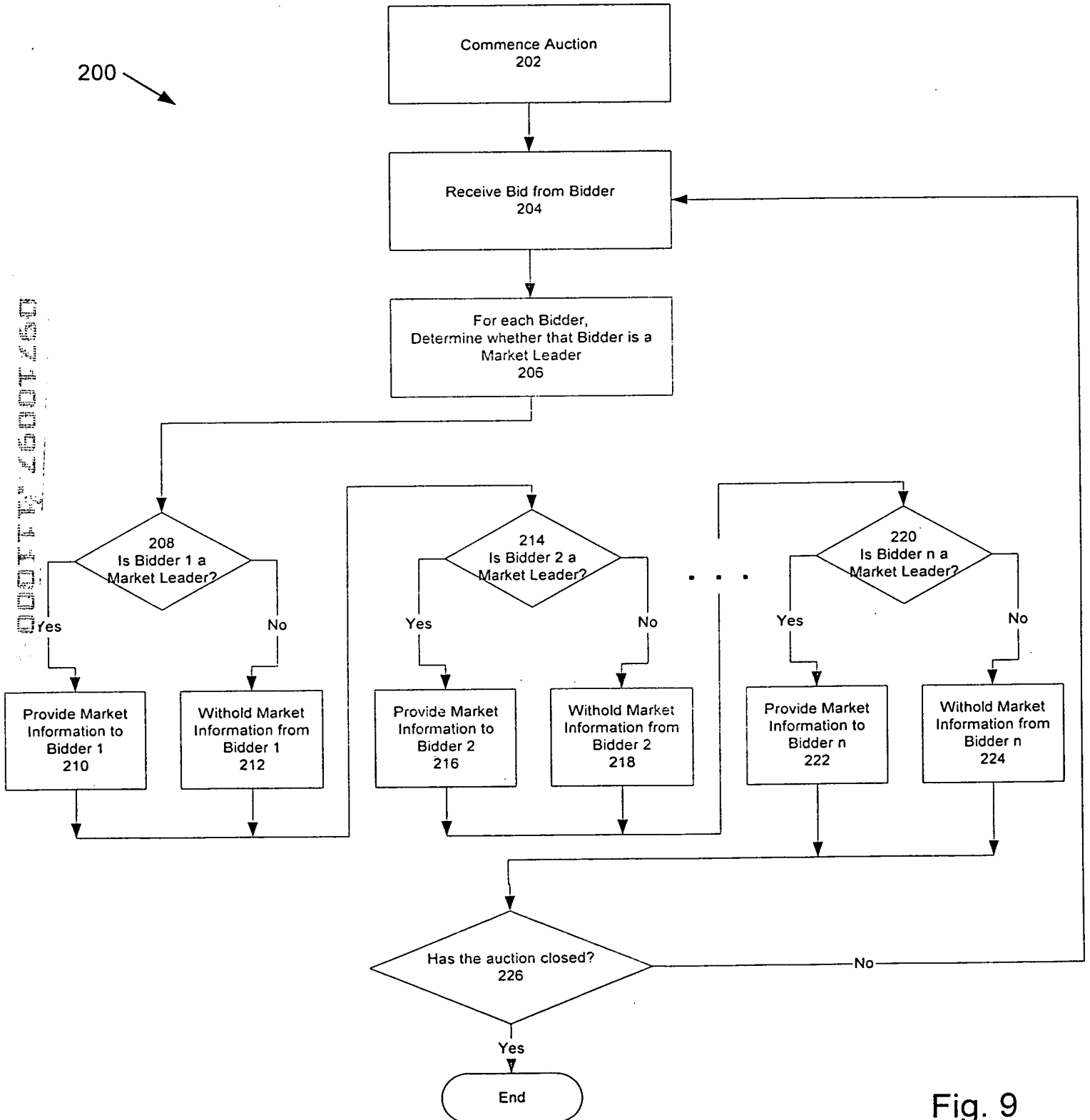


Fig. 9

300 →

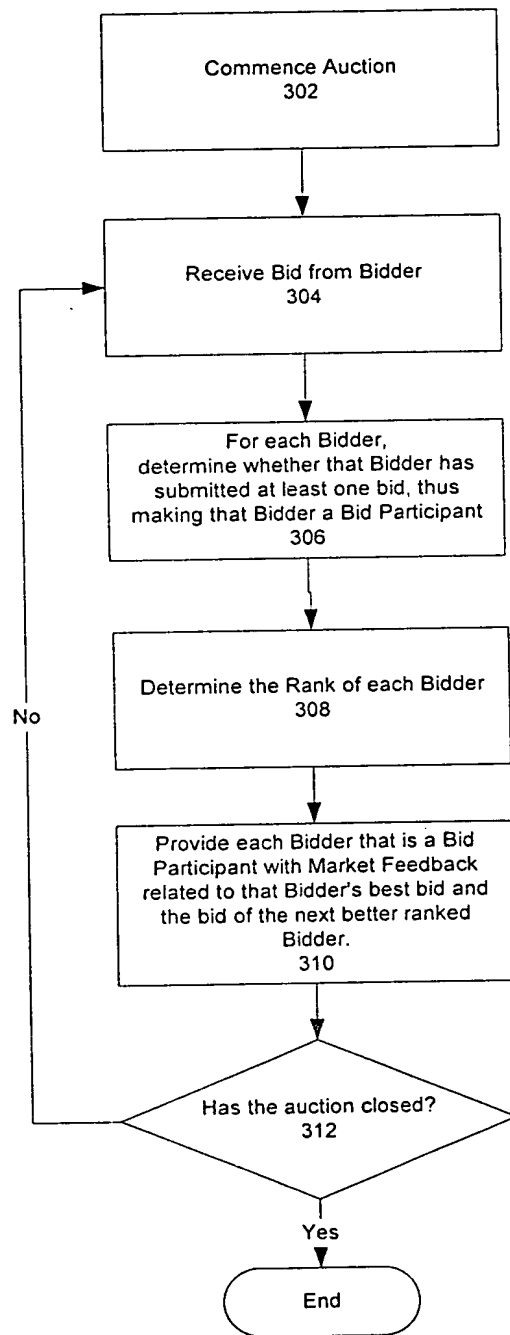


Fig. 10

356

→ 350

25

358

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[illegible]

367 — 364 — 370 — 366 — 360

References Windows Help  
of 81: Inter-Regional Transportation — CTR 418: Test 36 SC Nil  
Current Time: 10:19:25 AM EST

| CDE 418 - Lot 35 Index SC NH<br>File View Preferences Windows Help<br>Submit Bid in Lot 01: Inter-Regional Transportation   |   | CDE 418: Test 35 Index SC NH<br>Sponsor: Freshwater, Inc.<br>Bid Currency: PCT |   | Current Time: 10:19:25 AM EST<br>Status: OPEN<br>Time Remaining: 00:05:35 |                |                |            |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
|---|---|--|---|---|----------------|----------------|------------|---------|----|-------------------------------|-------------|------|--------|--|--|--------|----|-------------------------------|-------------|------|--------|--|--|---------|----|----------------------------|-------------|------|-------|--|--|-------|--|--|--|------------|
| My Bid: 10.000<br>Bid vs Best: Bid Change: 0.000  | Bid Hist<br>Round Lot Bid<br>Submit Bid | Bid Hist Substantiated<br>Round Lot Bid<br>Submit Bid                          | Lot 01: Inter-Regional Transportation<br>My Rank: | Lot: 3<br>Status: OPEN  |                |                |            |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
| Available Lots  |   |  |   |   |                |                |            |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
| <table border="1"> <thead> <tr> <th>Lot</th> <th>Name</th> <th>Class Time</th> <th>Status</th> <th>My Bid</th> <th>Best Price Bid</th> <th>My vs Best</th> <th>Reserve</th> </tr> </thead> <tbody> <tr> <td>01</td> <td>Inter-Regional Transportation</td> <td>10:25:00 AM</td> <td>OPEN</td> <td>10.000</td> <td></td> <td></td> <td>11.000</td> </tr> <tr> <td>02</td> <td>Inter-Regional Transportation</td> <td>10:32:00 AM</td> <td>OPEN</td> <td>-5.000</td> <td></td> <td></td> <td>-10.000</td> </tr> <tr> <td>03</td> <td>Inter-State Transportation</td> <td>10:38:00 AM</td> <td>OPEN</td> <td>5.000</td> <td></td> <td></td> <td>0.010</td> </tr> </tbody> </table> | Lot                                     | Name   | Class Time  | Status  | My Bid         | Best Price Bid | My vs Best | Reserve | 01 | Inter-Regional Transportation | 10:25:00 AM | OPEN | 10.000 |  |  | 11.000 | 02 | Inter-Regional Transportation | 10:32:00 AM | OPEN | -5.000 |  |  | -10.000 | 03 | Inter-State Transportation | 10:38:00 AM | OPEN | 5.000 |  |  | 0.010 | Bid History is not available until you submit a valid bid in this lot. |  |  | 363<br>365 |
| Lot   | Name                                    | Class Time   | Status  | My Bid  | Best Price Bid | My vs Best     | Reserve    |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
| 01  | Inter-Regional Transportation           | 10:25:00 AM  | OPEN  | 10.000  |                |                | 11.000     |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
| 02  | Inter-Regional Transportation           | 10:32:00 AM  | OPEN  | -5.000  |                |                | -10.000    |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |
| 03  | Inter-State Transportation              | 10:38:00 AM  | OPEN  | 5.000   |                |                | 0.010      |         |    |                               |             |      |        |  |  |        |    |                               |             |      |        |  |  |         |    |                            |             |      |       |  |  |       |  |  |  |            |

Fig. 12

367

380

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382

390

Fig. 13

|   |  |   |                         |
|---|--|---|-------------------------|
| <b>CRB 41B - 1st 3B Index SG NH</b><br>File View Preferences Windows Help |  | Current Time: 10:19:42 AM EST                               |                         |
| Submit Bid In Lot: Inter-Regional Transportation                          |  | CRB 41B: Test 3B Index SG NH<br>Sponsor: FreshMarkets, Inc. |                         |
| My Bid: 9,000   | Take Me To: <input type="button" value="First Last Req."/> <input type="button" value="Submit Bid"/> | Bid Currency: PCT   | Lots: 3<br>Status: OPEN |
| Bid vs Item: 4,250<br>Bid Change:   |  | Time Remaining: 00:55:18<br>Status: OPEN                    |                         |

| Available Lots |                               |             |        |
|----------------|-------------------------------|-------------|--------|
| Item           | Name                          | Case Time   | Status |
| 01             | Inter-Regional Transportation | 10:25:00 AM | OPEN   |
| 02             | Inter-Regional Transportation | 10:32:00 AM | OPEN   |
| 03             | Inter-State Transportation    | 10:39:00 AM | OPEN   |

| Lot History: Lot 01: Inter-Regional Transportation |                               |        |                |
|--|-------------------------------|--------|----------------|
| Item   | Name                          | My Bid | Item Price Bid |
| 01   | Inter-Regional Transportation | 9,000  | 4,250          |
| 02   | Inter-Regional Transportation |        |                |
| 03   | Inter-State Transportation    |        |                |

| Bid History: Lot 01: Inter-Regional Transportation |       |         |                          |
|--|-------|---------|--------------------------|
| Order  | Order | Est Bid | Bid Time                 |
| 0001   | 001   | 10,000  | 10:01:00 10:15:51 AM EST |
| 0002   | 002   | 9,750   | 10:01:00 10:16:07 AM EST |
| 0003   | 003   | 9,500   | 10:01:00 10:16:39 AM EST |
| 0004   | 004   | 9,250   | 10:01:00 10:16:43 AM EST |
| 0005   | 005   | 9,000   | 10:01:00 10:17:54 AM EST |
| 0006   | 006   | 8,000   | 10:01:00 10:17:57 AM EST |

Fig. 14

Fig. 14

426

CSE 418 - Tot 36 Index SG RH

File View Preferences Windows Help

Submit Bid in Lot #1: Inter-Regional Transportation

My Bid: 0.700

OK

Cancel

Print

Submitt List

CSE 418: Tot 36 Index SG RH  
Sponsor: Freightline, Inc.  
Bid Currency: PCY

Lot 3

Lot 01: Inter-Regional Transportation  
My Basic: 2  
Bid Change:

Time Remaining: 00:05:36

Status: OPEN

Available Lots

| Num | Name                          | Chap Time   | Status | My Bid | Next Place Bid | My vs limit | Reserve |
|-----|-------------------------------|-------------|--------|--------|----------------|-------------|---------|
| 01  | Inter-Regional Transportation | 10:25:00 AM | OPEN   | 0.700  | 0.700          | 0.100       | 11.000  |
| 02  | Inter-Regional Transportation | 10:32:00 AM | OPEN   | 5.000  |                |             | 10.000  |
| 03  | Inter-Regional Transportation | 10:39:00 AM | OPEN   | 5.000  |                |             | 10.000  |

Bidder

| Bid History: Lot 01: Inter-Regional Transportation |                | Ext Bid | Bid Time                 |
|--|----------------|---------|--------------------------|
| Bidder   |                | 10.000  | 10:01:00 10:16:51 AM EST |
| Bidder   |                | 9.750   | 10:01:00 10:16:03 AM EST |
| Bidder   |                | 9.500   | 10:01:00 10:16:39 AM EST |
| Bidder   |                | 9.250   | 10:01:00 10:16:43 AM EST |
| Bidder   |                | 9.200   | 10:01:00 10:17:54 AM EST |
| Bidder   |                | 9.200   | 10:01:00 10:18:17 AM EST |
| Bidder   |                | 5.000   | 10:01:00 10:18:46 AM EST |
| Bidder   |                | 4.800   | 10:01:00 10:17:05 AM EST |
| Bidder   |                | 4.750   | 10:01:00 10:16:02 AM EST |
| Bidder   |                | 4.500   | 10:01:00 10:17:10 AM EST |
| Bidder   |                | 4.000   | 10:01:00 10:16:15 AM EST |
| Bidder   |                | 4.100   | 10:01:00 10:16:14 AM EST |
| Bidder   | B & C Mfg. Co. |         |                          |
| Bidder   | B & C Mfg. Co. | 4.200   | 10:01:00 10:16:52 AM EST |

Fig. 15

365

363

450

|  |  |   |  |
|--|--|---|--|
| <b>CBE 418 - Test 36 Index SG NH</b>   |  | <b>Current Time: 10:19:25 AM EST</b>  |  |
| <b>File View Preferences Windows Help</b>  |  | <b>Submit Bid in Lot 01: Inter-Regional Transportation</b>                                    |  |
| <b>My Bid:</b> <span style="border: 1px solid black; padding: 2px;">0.300</span> |  | <b>Take Next</b> <span style="border: 1px solid black; padding: 2px;">Release Last Bid</span> |  |
| <b>Submittal Bid</b>   |  | <b>Submittal Bid</b>  |  |
| <b>Lot Change:</b>   |  | <b>Time Remaining: 00:05:35</b><br><b>Status: OPEN</b>  |  |
| <b>Lot 01: Inter-Regional Transportation</b>                                     |  | <b>My Rank: 1</b>   |  |
| <b>Sponsor: FreeMarkets, Inc.</b>  |  | <b>Time Remaining: 00:05:35</b><br><b>Status: OPEN</b>  |  |
| <b>Bid Currency: PCT</b>   |  | <b>Time Remaining: 00:05:35</b><br><b>Status: OPEN</b>  |  |

| Available Lots |                               |             |        |        |
|----------------|-------------------------------|-------------|--------|--------|
| Num            | Name                          | Close Time  | Status | My Bid |
| 01             | Inter-Regional Transportation | 10:25:00 AM | OPEN   | 0.300  |
| 02             | Intra-Regional Transportation | 10:32:00 AM | OPEN   | 0.000  |
| 03             | Intra-State Transportation    | 10:39:00 AM | OPEN   | 0.010  |

| Bid History: Lot 01 - Inter-Regional Transportation |        |                |            |         |
|---|--------|----------------|------------|---------|
| Bidder  |        |                |            |         |
| Bidder  | My Bid | Next Place Bid | My vs Next | Reserve |
| B & D Machine                                       | 9.000  | 0.000          | 0.000      | 11.000  |
| B & D Machine                                       | 5.000  | 0.000          | 0.000      | 11.000  |
| B & D Machine                                       | 4.800  | 0.000          | 0.000      | 11.000  |
| Bidder  | 4.750  | 0.000          | 0.000      | 11.000  |
| B & D Machine                                       | 4.600  | 0.000          | 0.000      | 11.000  |
| Bidder  | 0.000  | 0.000          | 0.000      | 11.000  |
| Bidder  | 0.100  | 0.000          | 0.000      | 11.000  |
| Bidder  | 0.200  | 0.000          | 0.000      | 11.000  |
| B & D Machine                                       | 0.310  | 0.000          | 0.000      | 11.000  |

460

363

Fig. 16

595